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Potential for Relationship

Name _____

Address _____

City / Town _____ Prov _____ Postal Code _____

Tel : _____ Cell : _____ Fax: _____

Email Address: _____

Current employment _____

Do you own your home? _____ Equity? \$ _____

Current Value of RRSP's \$ _____ Happy with return? Yes ___ No ___

Please provide responses to the following questions as openly and freely as you are able. This will provide the framework for determining how compatible you are with our investing programs, and which of those programs best suits your situation.

1. If we were meeting five years from today and you were looking back over those five years, back to today, what must have happened in those five years both personally and professionally for you to feel contented with your progress?

2. What first hand real estate related experience do you have already? Have you participated in the market? What aspects of it? And what size of deals have you been involved in?

3. How “hands on” do you wish to be with the investment? What decisions do you want to be a part of?
 - a. Purchase decisions ___
 - b. Financing decisions ___
 - c. Property Management decisions ___

4. What is your primary focus in investing? Are you seeking to become a sophisticated investor yourself, or do you simply need a good return on your dollars and are happy to let someone else manage the problems?

5. What returns are you seeking?

6. How soon do you need to realize those returns?

7. What if any, are your expectations for monthly cash flow?

8. What financial resources do you bring to the table? How much money can you invest in a single project and what is your total investment capability? Are you prepared to sign personal guarantees? (This is a pre-requisite as lenders do not operate without guarantees)

9. Are the funds you are using cash or borrowed?

10. How available are your investment resources? Are they readily available or, if not, how much notice will you require to access funds?

11. Is there someone in your life who will be participating in your decisions related to investments, and do you expect that person to be named as a beneficiary of the investment?

At the appropriate time, it will be important to provide the following information (Understanding that similar information will be provided by Invest Alberta - or the partners involved in a specific project).

- At least 3 references of people you have done business with
- Permission for a credit check
- Permission for a criminal record check
- Name of legal counsel that will provide independent legal advice
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All funds will be transferred via a lawyer's trust account, and bound by trust conditions as stipulated within the Joint Venture Agreement or Unanimous Shareholder's Agreement.

Budgets will be established and operating procedures agreed upon prior to disbursement of funds.

Please be advised that under no circumstances will the principals of Invest Alberta be involved in any misleading or dishonest practices. Any person suggesting such a process will be automatically dropped from our list of potential investors.